

Earnings Release FY.2018 / 4Q.2018 Results (Based on K-IFRS)

■ FY.2018 / 4Q.2018 Results for Key Affiliates

Wbn	Revenue						O.P					
	FY.'18	FY.'17	yoy	4Q'18	4Q'17	yoy	FY.'18	FY.'17	yoy	4Q'18	4Q'17	yoy
Orion	711.9	678.5	4.9%	183.8	172.2	6.8%	92.2	81.6	13.0%	24.3	20.6	18.1%
OFC(China)	933.0	794.8	17.4%	220.1	177.8	23.8%	81.0	-29.8	—	9.4	-22.2	—
OAC(China)	12.2	8.8	37.8%	8.9	5.8	53.4%	1.1	1.2	-13.6%	1.2	1.0	16.5%
OFS(China)	176.6	143.7	22.9%	53.0	42.9	23.5%	28.0	22.5	24.4%	10.4	7.1	46.1%
OFG(China)	107.6	102.3	5.2%	30.8	26.1	18.3%	19.4	19.4	-0.1%	7.1	3.8	89.2%
OFSY(China)	78.6	60.5	29.7%	22.4	18.4	22.0%	14.6	9.2	57.7%	5.4	3.2	68.5%
OBC(China)	12.8	7.4	74.1%	6.4	2.5	158.1%	-1.2	-2.6	—	-0.5	-0.8	—
China I-Pak	11.9	15.4	-22.6%	5.4	2.4	128.9%	-0.9	-0.6	—	0.1	-0.6	—
Pan Orion(China)	0.0	0.0	—	0.0	0.0	—	-0.4	-0.2	—	-0.1	-0.0	—
OFV(Vietnam)	233.9	220.5	6.1%	69.8	60.6	15.3%	41.0	36.0	14.1%	13.6	8.3	64.2%
OIE(Russia)	64.9	77.3	-16.1%	22.1	20.9	5.5%	8.0	14.3	-43.6%	3.3	2.1	53.6%
Showbox	68.5	102.7	-33.3%	40.2	26.5	51.5%	5.2	10.3	-49.1%	5.8	2.1	182.8%
Total							288.1	161.3	78.6%	79.9	24.5	225.9%

ORION.H Consolidated	1,997.7	1,859.6	7.4%	533.8	457.2	16.7%	228.7	164.3	39.2%	60.5	21.9	175.9%
ORION Consolidated	1,926.9	1,746.8	10.3%	493.2	427.0	15.5%	282.2	159.4	77.0%	70.3	20.3	246.5%

* ORION has been splitted as ORION HOLDINGS and ORION on June 1st in 2017

■ FY.2018 / 4Q.2018 Revenue Breakdown for Confectionary Business

Wbn	Revenue					
	FY.'18	FY.'17	yoy	4Q'18	4Q'17	yoy
Korea	653.4	621.2	5.2%	167.4	158.7	5.5%
China	933.0	794.8	17.4%	220.1	177.8	23.8%
Vietnam	219.6	192.7	14.0%	67.7	54.9	23.4%
Russia	64.9	77.3	-16.1%	22.1	20.9	5.5%
Others	50.4	65.8	-23.4%	11.6	14.4	-19.5%
Total	1,921.2	1,751.7	9.7%	489.0	426.8	14.6%

Domestic Contribution	34.0%	35.5%	-1.5%	34.2%	37.2%	-2.9%
Overseas Contribution	66.0%	64.5%	1.5%	65.8%	62.8%	2.9%

■ FY.2018 / 4Q.2018 O.P & O.P(%) Breakdown for Confectionary Business

Wbn	O.P					
	FY.'18	FY.'17	yoy	4Q'18	4Q'17	yoy
Korea	92.2	81.6	13.0%	24.3	20.6	18.1%
China	141.6	19.2	638.3%	32.9	-8.5	—
Vietnam	41.0	36.0	14.1%	13.6	8.3	64.2%
Russia	8.0	14.3	-43.6%	3.3	2.1	53.6%
Total	282.9	151.0	87.3%	74.0	22.4	229.9%

Country	Revenue					
	FY.'18	FY.'17	yoy	4Q'18	4Q'17	yoy
China	5,607	4,746	18.1%	1,353	1,064	27.2%
Vietnam	4,593	3,869	18.7%	1,403	1,118	25.5%
Russia	3,687	3,989	-7.6%	1,286	1,103	16.6%

(MRMB)

(B VND)

(MRUB)

O.P (%)					
FY.'18	FY.'17	yoy	4Q'18	4Q'17	yoy
13.0%	12.0%	0.9%p	13.2%	12.0%	1.3%p
15.2%	2.4%	12.8%p	14.9%	-4.8%	19.7%p
17.5%	16.3%	1.2%p	19.4%	13.6%	5.8%p
12.4%	18.5%	-6.1%p	14.8%	10.1%	4.6%p
14.7%	8.6%	6.1%p	15.1%	5.3%	9.9%p